- 1 take administrative notice of a court decision.
- 2 DIRECTOR MALONE: Whether we can take
- 3 administrative notice, I'm not so sure that's the
- 4 question as opposed to if we do take administrative
- 5 notice the procedure thereafter, the statutory
- 6 obligation I believe to provide an opportunity to rebut
- 7 information so noticed. That's what I thought you were
- 8 referring to.
- 9 MR. HICKS: Yes. What I was trying to
- 10 say was if they request an opportunity to rebut, then
- 11 that would certainly be an issue. I just don't know
- 12 whether that will be their request or not.
- DIRECTOR MALONE: We'll hear from the
- 14 other parties.
- MR. HOPKINS: This is Mike Hopkins for
- 16 AT&T. I guess I'm not clear on what BellSouth's
- 17 purpose is for the administrative notice. If it's to
- 18 take notice of some kind of factual findings, I don't
- 19 think that would be appropriate here because it is two
- 20 different records between what was before the TRA and
- 21 what was before the FCC. If it's for some kind of
- 22 legal principle, this is under both state and federal
- law in this docket, so I'm not sure if that's going to
- 24 be controlling on the TRA, but they can decide that for
- 25 themselves.

- 1 So I think it -- from our perspective,
- 2 it goes to what purpose is the TRA going to take
- 3 administrative notice of this -- their order.
- 4 MR. WALKER: I don't really believe
- 5 that it's necessary for the Agency to take judicial
- 6 notice under that statute of the FCC's decisions in
- 7 order for the Agency to read and cite for decisions for
- 8 whatever purposes the TRA may think appropriate in
- 9 making its decision.
- 10 DIRECTOR MALONE: Mr. Hicks.
- 11 MR. HICKS: Thank you, Director
- 12 Malone.
- I would just point out a couple of
- 14 things. First, I believe that position that Mr. Walker
- 15 just espoused is inconsistent with the position the
- 16 CLECs took during the hearing when they requested that
- 17 other decisions -- that you take administrative notice
- 18 of other decisions. Here we have the FCC itself ruling
- 19 on the same issues that we talked about during the
- 20 hearing, so this, in BellSouth's view, is much more
- 21 probative and important than the other decisions.
- 22 So to have them argue that other
- 23 decisions prior to the FCC's ruling should be -- that
- 24 you should take administrative notice and then not take
- 25 administrative notice of this decision seems to me to

- 1 be inconsistent.
- With respect to Mr. Hopkins' comments
- 3 about whether or not this is controlling, obviously
- 4 that's for you to decide, but we do think it would be
- 5 critical for you to at least consider the FCC's rulings
- 6 when you make your deliberations.
- 7 DIRECTOR MALONE: Let me ask you,
- 8 Mr. Hicks, on -- when notice is taken of an order
- 9 involving a legal issue, that's a matter that the
- 10 Agency takes into account, deliberates, interprets as
- 11 it will consistent with the hierarchy of authority, of
- 12 course. But on the factual issues, which I have to
- 13 assume that's part and parcel of the request here, how
- 14 do you respond to Mr. Hopkins' concern?
- MR. HICKS: Well, as Mr. Hopkins well
- 16 knows, AT&T and the other CLECs participated vigorously
- in this FCC proceeding. So they cannot be heard today
- 18 to say that they can't or didn't have the opportunity
- 19 to respond to the factual conclusions of the FCC. They
- 20 were very much a part of that proceeding and fought
- 21 BellSouth's application vigorously.
- Now that the FCC has ruled on those
- 23 factual matters, all we are asking is that the
- 24 Directors take administrative notice of the decision
- 25 and consider it along with the other matters that the

- 1 Directors will consider. It can be consistent with the
- 2 Authority's --
- 3 DIRECTOR MALONE: I understood
- 4 Mr. Hopkins to distinguish the information that was
- 5 being reviewed in our evidentiary record is what would
- 6 form the basis of our deliberations and that the record
- 7 presented before the FCC is what formed the basis of
- 8 the order, and I think that's more what Mr. Hopkins is
- 9 saying. There's no representation that those are the
- 10 same, and so if they are not the same, the findings
- 11 could be different.
- 12 Mr. Hopkins, I don't mean to --
- MR. HOPKINS: No. You're saying what
- 14 I was trying to say more clearly. And also there was a
- 15 different procedural structure. There were live
- 16 witnesses in the TRA hearing where there wasn't at the
- 17 FCC. I think the -- on this issue I would -- I would
- 18 venture or assert that the TRA has a better record than
- 19 the FCC did.
- DIRECTOR MALONE: Well, I don't want
- 21 to get into a discussion of a better record.
- Mr. Hicks, I would like to hear your
- 23 comments on Mr. Hopkins' original concern as stated on
- 24 the different records.
- MR. HICKS: Well, first of all, it's

- 1 not surprising that the CLECs would choose this order
- 2 among all the other orders we've talked about in the
- 3 last six years to oppose your taking administrative
- 4 notice of. I think that the order speaks to the same
- 5 type of issues, the same type of arguments, the same
- 6 type of analysis, the same type of disputes that we had
- 7 in the hearing that the Directors had here in
- 8 Tennessee.
- 9 So it's really almost unbelievable to
- 10 me that the CLECs would take the position that somehow
- 11 you should not take administrative notice of this among
- 12 all orders. I agree that the records are different and
- 13 the procedures are different, but so are the records
- 14 and the procedure different when the U.S. Supreme Court
- 15 rules, and we take administrative notice of those
- 16 decisions just like we do administrative notice of the
- 17 Sixth Circuit decisions or even U.S. District Court
- 18 decisions. And that's been the practice of the
- 19 Authority, and I think it's an appropriate practice.
- 20 So to single this order out as the
- 21 CLECs are trying to do and somehow say it's different,
- 22 I think is just -- it's just not plausible, and I think
- 23 that the fact that the procedures are a little
- 24 different or the record is different is not a basis for
- 25 not taking administrative notice of the order. It

- 1 never has been in the past.
- 2 If we have a ruling, as I said, from
- 3 the U.S. Supreme Court, the same arguments would apply.
- 4 The process is different. There's no live testimony.
- 5 The evidence may be different, but we still take
- 6 cognizance of the fact that the U.S. Supreme Court has
- 7 ruled on an issue and we -- I say "we" -- the Directors
- 8 consider that in their deliberations.
- 9 DIRECTOR MALONE: Any additional
- 10 response, Mr. Walker or Mr. Hopkins?
- MR. WALKER: If all --
- 12 MR. HOPKINS: I feel -- I can see
- 13 taking administrative notice of any legal conclusions
- 14 for whatever they're worth, but as far as the factual
- 15 record, I don't think it's appropriate for the TRA to
- 16 take into account the factual findings in the FCC
- 17 record because that's not the record before the TRA.
- DIRECTOR MALONE: Mr. Walker?
- MR. WALKER: I would simply add that
- 20 if all we're doing is recognizing that the decision is
- 21 out there and we can cite it and we agree or not agree
- 22 with it, as you think fit, that's fine, and that's what
- 23 we do all the time. Just -- and we do it really as a
- 24 matter of -- not because we have to, just because of
- 25 administrative convenience. You know, the idea of

- 1 taking judicial notice of court -- I don't think that's
- 2 what the statute was intended to do. We've just gotten
- 3 in the habit of doing it.
- 4 If that's all we're talking about,
- 5 that's fine, and I don't think -- and I don't see
- 6 BellSouth as really asking for anything more than that.
- 7 I don't see Mr. Hicks as saying somehow the evidentiary
- 8 findings by the FCC would become part of the
- 9 evidentiary record of this proceeding. What I
- 10 understand BellSouth is saying is we simply recognize
- 11 that the decision is there and use it for whatever
- 12 weight it may have, just as we do all of those other
- 13 decisions.
- MR. HICKS: Well, I would just add
- 15 that in the past -- in the six years that I've been
- 16 practicing before the Authority, we have never taken
- 17 administrative notice as Mr. Hopkins proposes of one
- 18 part of the order but not the other. I have never
- 19 heard of that. You take administrative notice of the
- decision, and it's up to you as the Directors to study
- 21 the decision like you study the other matters and
- 22 consider it.
- I think this is an artificial
- 24 distinction and a rather transparent attempt by the
- 25 CLECs to keep you from focusing on what is very

- 1 relevant and very significant, and that is the FCC
- 2 rulings that relate to the issues at hand.
- 3 DIRECTOR MALONE: Mr. Walker, let me
- 4 ask you, assume that the FCC decision was issued
- 5 yesterday and BellSouth filed this same request
- 6 yesterday. You stated that it would be up to the
- 7 Agency to agree or disagree. How would the Agency do
- 8 that in such a -- we may not be far from that
- 9 circumstance.
- MR. WALKER: You know, it's just like
- 11 the Supreme Court decision last week in the Eighth
- 12 Circuit. Now, that decision is there. It may or may
- 13 not have a bearing on any decision you make or any
- order you write, but that doesn't mean that we have to
- 15 stop the proceeding and take administrative notice of
- 16 that Supreme Court decision.
- To me it's like any other piece of
- 18 precedent. It has findings which may or may not be
- 19 applicable to what you're doing, but it's not
- 20 necessarily part of the evidentiary -- it's not part of
- 21 the evidentiary record in the same sense the testimony
- 22 from that witness stand is. It's just another legal
- 23 opinion which -- whose relevance depends on the
- 24 particular case.
- DIRECTOR MALONE: Chairman Kyle, if

Page 30 there are no other questions before the parties -- and 1 2 I appreciate your indulgence. You might want to stay 3 temporarily. I would like to request a five-minute 4 recess. 5 CHAIRMAN KYLE: All right. We'll recess five minutes. 6 7 (Recess taken from 9:36 to 9:55 a.m.) 8 9 CHAIRMAN KYLE: All right. We are 10 finished with our recess. Any further questions, 11 Director Malone? 12 DIRECTOR MALONE: No. 13 CHAIRMAN KYLE: Did you just want 14 those comments or did you have a motion? 15 DIRECTOR MALONE: I always have motions. Based on BellSouth's request, I would move 16 17 that the Agency take notice of the document as 18 requested and that parties have the opportunity to, 19 according to the statute, rebut the information noticed 20 and then that the Agency set the matters for deliberations thereafter. I would move that the party 21 22 wishing to comment or rebut on the information noticed 23 would do so on or before two o'clock a week from today. 24 Mr. Collier, do we generally have a

response period, or does just the statute give you an

25

- 1 opportunity to rebut the document?
- 2 MR. COLLIER: The statute affords the
- 3 opportunity to rebut and set the time.
- 4 DIRECTOR GREER: I agree with the
- 5 motion in part. I don't agree with the motion in its
- 6 entirety. I agree with the motion to take judicial
- 7 notice, and I have no problem with the parties
- 8 commenting or not commenting however they may feel.
- 9 To delay the deliberations on Phase
- 10 One does not make sense to me whatsoever. I don't
- 11 understand it, and I'm happy to hear any argument as to
- 12 why we should, but there is nothing in that order that
- 13 affects a decision that I am prepared to make today on
- 14 Phase One.
- So that's my comment. As I say, I'm
- 16 happy to grant the motion in part but not in its
- 17 entirety.
- 18 CHAIRMAN KYLE: Of course I take
- 19 judicial notice of FCC actions, and I'm with
- 20 Commissioner Greer, I'm ready to move forward.
- 21 DIRECTOR MALONE: Well, that having
- 22 been decided -- in this docket, the Authority must
- 23 determine the ability of BellSouth's OSS to provide
- 24 wholesale services and elements in a nondiscriminatory
- 25 manner as mandated by state and federal regulations.

- 1 BellSouth has a duty to provide nondiscriminatory
- 2 access to its network. In other words, BellSouth must
- 3 provide wholesale services to competitors in a manner
- 4 and quality that is the same in all material respects
- 5 as equivalent services that BellSouth itself uses to
- 6 provide retail services.
- 7 In determining its compliance with
- 8 state and federal law, BellSouth has elected to
- 9 demonstrate nondiscriminatory access to its network
- 10 elements by showing that its systems evaluated herein
- 11 are the same in all material respects to those systems
- or processes that have been tested or are being tested
- 13 by an independent third party in Georgia and Florida.
- In arriving at these decisions, I've
- 15 adopted and employed BellSouth witness McElroy's
- definition of "regionality." That is the applications
- 17 and interfaces implemented and available that are
- 18 identical across the nine-state region. Identical is
- one unique set of software coding and configuration
- 20 installed -- installed on either one or multiple
- 21 computer servers that support all nine states in an
- 22 equitable manner.
- The processes, personnel, and work
- 24 center facilities are consistently available and
- 25 employed across the nine-state region, and there are no

- 1 significant aspects to the processes, personnel, or
- 2 work center facilities that would provide one state
- 3 greater service level or benefit than the other states
- 4 in the nine-state region.
- 5 Additionally, I've concluded that
- 6 where any OSS component is found to not be regional,
- 7 then the process of which that component is a part is
- 8 necessarily not regional as well.
- 9 I will begin with pre-ordering. After
- 10 reviewing the Georgia and Florida master test plan
- 11 submitted by BellSouth and the evidence provided during
- 12 the hearing, I have concluded that BellSouth has
- 13 successfully demonstrated the regionality of TAG, LENS,
- 14 RoboTAG, and LFACS. BellSouth, however, failed to
- 15 provide sufficient evidence that its loop make up
- 16 process and its Legacy systems, RSAG and ATLAS, are
- 17 regional. Furthermore, BellSouth failed to produce any
- 18 evidence to support its claim of regionality for many
- 19 methods, processes, and systems identified in the
- 20 master test plans that included but were not limited to
- 21 Fax Server, EXACT, CLEC reports, Capacity Management,
- Force Models, ISO Quality System, and Performance
- 23 Measurement Plan.
- 24 Based on BellSouth's failure to carry
- 25 its burden in demonstrating the regionality of the

- 1 majority of its pre-ordering systems, methods, and
- 2 procedures, I have no option but to conclude that
- 3 BellSouth's pre-ordering OSS is nonregional, and I so
- 4 move.
- 5 DIRECTOR GREER: Is that the entirety
- 6 of your motion? Are you going to make additional
- 7 comments?
- 8 DIRECTOR MALONE: I think it will be
- 9 appropriate to break it up.
- 10 DIRECTOR GREER: I second your motion.
- 11 CHAIRMAN KYLE: That will be fine with
- me, however you-all want to take it; however, I'm going
- 13 to hold my vote to the end.
- 14 DIRECTOR MALONE: The next item is
- ordering. BellSouth asserts that its OSS for ordering
- 16 is regional and that its systems, processes, and
- 17 centers that exist to support CLEC ordering are either
- 18 the same or designed to function in the same manner.
- 19 BellSouth submitted the PricewaterhouseCoopers
- 20 attestation report in support of its assertion as well
- 21 as the CLEC ordering manual. PricewaterhouseCoopers
- 22 concluded that BellSouth's systems are regional and
- 23 that there are no material differences between
- 24 BellSouth Service Order Negotiation System and its
- 25 Direct Order Entry and its Local Service Order Centers.

Upon review of the record in this 1 2 proceeding and of PricewaterhouseCoopers' work, it was 3 clear that PricewaterhouseCooper reviewed BellSouth's system for sameness, but it did not or was not engaged 4 5 to validate that BellSouth's systems produced the same 6 or substantially the same results. A conclusive 7 finding of regionality, as is needed here, cannot be 8 reached absent such an investigation. A conclusionary prediction of regionality based on sameness disregards 10 the ultimate goal of performance evaluation. 11 I have moreover concluded that a 12 review of the Georgia and Florida Test Plan 13 demonstrates that BellSouth has proved the regionality 14 of TAG, LENS, EDI, CSOTS, as well as the BellSouth 15 Business Rules for Local Ordering. However, BellSouth 16 did not provide sufficient evidence to prove that its 17 Electronic Legacy Systems and the Manual Legacy Work 18 Groups are regional. 19 Additionally, BellSouth did not at all 20 address the regionality of many systems including but 21 not limited to the following: Corporate Real Estate 22 Process Flow, CLEC reports, BellSouth Force Models, 23 Performance Measurement Plan, the API Guide, RoboTAG User Guide, LENS User Guide, EDI Specifications, 24

Products and Services Interval Guide, the LISC,

25

- 1 Business Rules Data Dictionary, and others.
- 2 Therefore, I would conclude that
- 3 BellSouth's ordering system is nonregional, and I so
- 4 move.
- 5 DIRECTOR GREER: Second.
- 6 CHAIRMAN KYLE: I will hold my vote to
- 7 the end.
- 8 DIRECTOR MALONE: The next item is
- 9 provisioning. BellSouth insists that its provisioning
- 10 and maintenance flow are the same across all nine
- 11 states, supported by common methods, procedures, and
- 12 systems and that it cannot be expected to achieve
- 13 identical performance in each state because of many
- 14 variables beyond its control such as government
- 15 relations, weather, economic conditions, and other
- 16 variables. BellSouth further contends that sameness of
- 17 system results are not relevant and that, instead,
- 18 sameness is demonstrated, according to an FCC
- 19 determination, by showing that electronic processes use
- 20 either the same systems or systems that reasonably can
- 21 be expected to behave in the same way.
- The record in this matter demonstrates
- 23 that BellSouth has published a single list of Business
- 24 Rules for Local Ordering, and there exists sufficient
- 25 supports that these rules are regional. BellSouth has

- 1 likewise demonstrated on this issue, as it has done so
- 2 on others, that its EDI, LENS, and LFACS are regional.
- 3 BellSouth has not, however, produced any evidence to
- 4 demonstrate that among other work groups -- among other
- 5 groups such as WMC and CPG, its Address/Facility
- 6 Inventory Group that supports its Tennessee operations
- 7 performs in the same way as its Address/Facility
- 8 Inventory Group that supports Georgia and Florida.
- 9 In applying either a standard of
- 10 expected behavior or a standard of actual performance,
- 11 which is preferable, I have concluded that the
- 12 relatively elevated degree of manual processing
- involved in BellSouth's provisioning systems likely
- 14 results in either actual performance or expected
- 15 behaviors that are dissimilar across BellSouth's
- 16 region.
- 17 Moreover BellSouth failed to submit
- 18 sufficient evidence to demonstrate regionality of the
- 19 following OSS components: BellSouth SQM, C.O. Methods
- 20 and Procedures, CLEC Facilities-Based Advisory Guide,
- 21 CLEC Report on BellSouth's Web site, CCSS, Complex
- 22 Resale Support Group Methods and Procedures, DSAP,
- 23 EXACT, Job Aid for CLEC Pending Facilities Report on
- 24 BellSouth's Interconnection Web site, LEO, LIST, LNP
- 25 Gateway, LON, NISC, NISC Methods and Procedures, ORBIT,

- 1 Pending Order Status Job Aid, Products and Service
- 2 Interval Guide, RNS, ROS, SOAC, SOCS, SWITCH, TAG, API
- 3 Guide, Technicians Methods and Procedures, TIRKS, UNE
- 4 Center Methods and Procedure, and WFA log notes.
- 5 Based on the foregoing, I move that
- 6 BellSouth's provisioning OSS is nonregional.
- 7 DIRECTOR GREER: Second.
- 8 CHAIRMAN KYLE: Vote held to the end.
- 9 DIRECTOR MALONE: The next item is
- 10 billing. BellSouth's describes its billing and
- 11 collections group as a single group located in Atlanta
- 12 and Birmingham that provides CLECs across nine states
- 13 with a single point of contact to establish master
- 14 accounts and for billing and collections issues.
- 15 BellSouth maintains its billing and collection group
- 16 supports all interexchange carriers and CLECs using the
- 17 same processes and procedures.
- 18 Although BellSouth's assertion of
- 19 regionality may be supportable, it simply has not
- 20 produced sufficient evidence necessary to determine the
- 21 regionality of any of the OSS components with which
- 22 BellSouth provides billing services. Specifically,
- 23 BellSouth failed to submit sufficient evidence to
- 24 support its assertion that the following systems are
- 25 regional: ACD, assignment of responsibility for

- 1 function, BDATS, BIBS, BOCABS, BOCRIS, CABS, CMIA,
- 2 CMTS, compliance with OBF guidelines, Connect Direct,
- 3 CRIS, customer Internet documentation, dedicated
- 4 personnel assigned to task, help desk specifically
- 5 assigned to these tasks, ICABS, Internet documentation
- 6 on bill re-send process.
- 7 Therefore, I move that BellSouth's
- 8 billing OSS is nonregional.
- 9 DIRECTOR GREER: Second.
- 10 CHAIRMAN KYLE: I'll save my vote to
- 11 the end.
- 12 DIRECTOR MALONE: Finally, maintenance
- 13 and repair. BellSouth's assertion of regionality for
- 14 maintenance and repair interfaces is supported by its
- 15 TAFI system, which BellSouth asserts provides CLECs
- 16 with functionality that is superior to its own TAFI
- 17 because it can process both residence and business
- 18 trouble reports on the same processor.
- 19 CLECs assert that the electronic and
- 20 manual legacy systems that support maintenance and
- 21 repair functions in Tennessee have a low degree of
- 22 relative regionality and that the Georgia OSS testing
- 23 did not test all of them.
- 24 Unfortunately, BellSouth has here
- 25 again asserted regionality for its systems but has

- 1 produced no evidence to support its assertion. As
- 2 alluded to earlier, any meaningful measure, in my
- 3 opinion, of regionality must produce comparable
- 4 results. Anything less does nothing to support an
- 5 extrapolation of nondiscrimination in providing network
- 6 access through a showing of regionality.
- 7 For example, BellSouth contends that
- 8 its I&M work forces operate under a regional
- 9 organization structure and are supposed to use regional
- 10 methods and engage in regional training. BellSouth,
- 11 however, produced no evidence to show that I&M work
- 12 forces serving Tennessee actually perform in the same
- 13 manner or similarly to those serving Georgia and
- 14 Florida. BellSouth's failure to provide sufficient
- 15 support demonstrating regionality also extends to its
- 16 WMOC, WFA, and LMOS.
- 17 Additionally, BellSouth neglected to
- 18 present sufficient evidence to allow a determination on
- 19 the regionality of the following OSS components: CC
- 20 Methods and Procedures, CLEC TAFI, ECTA, I&M Methods
- 21 and Procedures, ISO 9002 Audit, Joint Implementation
- 22 Agreement for ECTA, LMOS, Operational Understanding,
- 23 RCMAG Methods and Procedures, TAFI, UNE Center Methods
- 24 and Procedures, WMC Methods and Procedures.
- Therefore, I move that BellSouth's

Page 41 maintenance and repair OSS is also nonregional. 1 2 DIRECTOR GREER: I agree. Director Malone in agreeing to your 3 five motions, I have some comments that I would like to 4 5 add in support of my position and in support of what 6 you have said, if that's appropriate at this time. 7 BellSouth neither provided the 8 complete matrix of its OSS components that the 9 Authority sought before the hearing, nor did its 10 witnesses review the incomplete matrix that BellSouth 11 filed. Through the hearing, BellSouth did not supply, 12 nor did the intervenors draw out, much useful 13 information pertaining to many of the OSS processes 14 identified in the Georgia and Florida master test plan. 15 Generally, the parties focused their 16 cases on issues related to pre-ordering and ordering. 17 Even so, certain important information regarding the regionality of pre-ordering and ordering systems and 18 19 processes could not be discussed at the hearing. 20 is because BellSouth was unable or did not respond to AT&T's Interrogatory 36 until nearly three months after 21 the hearing on regionality. Although hindsight is 22 23 20/20, that delay was much unfortunate with potential

past Tennessee borders.

ramifications like long distance lines extending well

24

25

Page 42 1 BellSouth claims that Interrogatory 36 2 was immaterial to the regionality issue. 3 respectfully disagree. In fact, that discovery response may be so material to the Authority's 4 5 regionality decision that it mitigates the harm to the 6 Authority's fact-finding efforts from the parties' 7 failure to provide necessary and useful information at 8 the Phase One hearing. 9 Director Malone, in his first motion, 10 adopted McElroy's definition of "regional." I want to 11 comment on that as it relates to Interrogatory 36. In 12 addition to other parts of the evidentiary record, 13 BellSouth's response to Interrogatory 36 shows that 14 BellSouth's OSS does not meet Mr. McElroy's definition. 15 My analysis of the data from 16 BellSouth's response confirms that for most of 2001 a 17 critical part of BellSouth's OSS performed in a 18 statistically significant and equitable manner across 19 the nine-state region. Further, the data from 20 BellSouth's response to Interrogatory 36 identifies 21 significant aspects to BellSouth's OSS that, without 22 thorough explanation of or modification to the OSS 23 performed after January 1, 2002, would produce 24 disparate performance across the states in BellSouth's

25

region.

	Page 43
1	I have an exhibit that I would like to
2	pass out at this time. Mr. Sapper has a copy of that
3	and would pass it out, and you are welcome to pass it
4	out to the parties at the table as well. Pass it out
5	to the Directors first.
6	And I would like for the court
7	reporter to enter this into the record as if I had read
8	it into the record.
9	
10	(The document titled "Greer
11	Exhibit 1, Docket No.
12	01-00362, 'Percent
13	Flow-Through' for Local
14	Number Portability'" is
15	entered into the record as
16	if read.)
17	
18	
19	
20	
21	
22	
23	(The balance of this page
24	left blank intentionally.)
25	

Page 44 1 DIRECTOR GREER: What Mr. Sapper is 2 handing out is a statistical analysis from which I will interpret some of what BellSouth's data shows. I would 3 4 like to, as I have said, attach it to today's 5 transcript as if I had read it into the transcript. 6 Page 1 represents the raw performance 7 data taken from BellSouth's response to AT&T's 8 Interrogatory 36. On page 3 of that response BellSouth 9 states that the percent flow through column is the 1.0 number that reflects the FCC's definition of "flow 11 through." It reflects realistic performance and, thus, 12 is the column on which the Authority should focus when 13 looking at BellSouth's flow through performance. 14 As you can see from a cursory 15 inspection of the data on this page, there is a great 16 deal of variation in the numbers across time and states and regions. Incidentally, AT&T pointed this out --17 18 pointed out this superficial variation in Footnote 20 19 on page 10 of its April 19th, 2002 publicly available 20 ex parte letter to the FCC concerning the Georgia/ 21 Louisiana application. 22 On several occasions, BellSouth and 23 its witnesses, like Mr. Pate, have asserted that 24 product differences alone would account for the 25 different results from state to state, when by

- 1 definition any products not designed to flow through
- 2 would fall out for manual handling.
- 3 Another BellSouth witness,
- 4 Mr. Heartley, asserted that for some parts of
- 5 BellSouth's OSS local weather or permitting
- 6 requirements could cause differences in performance
- 7 across states. My analysis of BellSouth's reported
- 8 Local Number Portability Percent Flow Through, however,
- 9 leads me to disagree with BellSouth's explanations for
- 10 the disparities in its performance data across states.
- I focus on Local Number Portability
- 12 for a few reasons. First, LNP is crucial to the
- development of local competition. Second, LNP, like
- 14 other OSS-dependent wholesale services, has very
- 15 little, if any, associated intrinsic product variation.
- 16 Third, it is my understanding that LNP transactions do
- 17 not depend on local weather or permitting requirements,
- 18 as discussed by BellSouth witness Mr. Heartley.
- 19 Focusing on LNP flow through at least
- 20 partially obviates the need to control for the
- 21 underlying relationships between different months and
- 22 different states and the identities of the CLECs and
- 23 the products they are ordering. Thus, by focusing on
- 24 LNP flow-through data, it is reasonable to question the
- 25 merits of BellSouth's oft-repeated explanation for

- 1 interstate disparities in its flow-through performance
- 2 data.
- 3 My analysis raises some questions or
- 4 highlights questions already raised, including some
- 5 about the regionality of BellSouth's OSS. For example,
- 6 notice from page 1 how BellSouth's reported performance
- 7 in the former BellSouth states exceeds the performance
- 8 reported for the former South Central Bell states, thus
- 9 bringing up the average regional performance, as
- 10 calculated by me.
- 11 One also should note the fact that
- 12 BellSouth's reported regional performance figures
- 13 exceed the corresponding regional numbers that I
- 14 calculate in every month for which BellSouth provided
- 15 data. It is my understanding that BellSouth uses pool
- 16 data to generate its regional figure. If the
- 17 state-specific data from BellSouth's response to
- 18 Interrogatory 36 are included in that pool data, simple
- 19 arithmetic says that other data BellSouth adds to the
- 20 pooled data pull the BellSouth-produced regional
- 21 numbers above the nine-state averages that I
- 22 calculated.
- It would be interesting to see how the
- other data BellSouth adds to the pool as well as the
- 25 missing data from January and February fit the trends

- 1 we are discussing here.
- 2 On page 2 I would like to point out
- 3 that the apparent and curious correlation between the
- 4 state data and the data I calculate labeled "BellSouth"
- 5 and BellSouth's data labeled "Region." Note that
- 6 compared to Tennessee and Louisiana, Georgia and
- 7 Florida data are closer in value to the regional data
- 8 that BellSouth provided.
- 9 Page 3 demonstrates the correlation
- 10 between individual state data and regional data that I
- 11 calculated and that BellSouth produced. Looking along
- 12 the last two rows of the matrix, notice that Tennessee
- and Louisiana data are positively correlated with the
- 14 data that I derived and less correlated with the
- 15 regional data BellSouth produced, while the opposite
- 16 holds for Georgia and Florida data.
- 17 Those correlation coefficients are
- 18 fairly widely spread, however, and there are
- 19 differences in the statistical characteristics among
- 20 the individual state samples, as shown on page 4. To
- 21 control for those differences, I employed an ordinary
- least squares regression model described on page 5. In
- 23 my model, LNP Percent Flow Through is the dependent
- 24 variable -- the variable whose variation that the
- 25 independent variable are supposed to explain.

The independent variables are binary 1 2 variables, also called "dummy variables," representing the different states in different months associated 3 with the 90 data points that BellSouth provided. For 4 5 example, if a data point is from Alabama and the month of April, the Alabama and the April variables would be 6 assigned a value of one while the other explanatory 7 8 variables for that observation would be set to zero. 9 For the regression to work properly, 10 the independent variables for Tennessee and March are 11 Because of this, the estimated effects of omitted. 12 data coming from different states or months are 13 interpreted as being relative to the corresponding 14 effects of Tennessee and March respectively. 15 The ordinary least squares regression 16 results on page 5 show that, statistically speaking, 17 relative to its LNP percent flow through performance in 18 Tennessee, BellSouth's performance is about 20 percent 19 better in Georgia and 16 percent better in Florida. 20 is also about 20 percent better in Kentucky, but it is 21 about 9 percent worse in Alabama and 28 percent worse 22 in Mississippi. Meanwhile, BellSouth's performance in 23 Louisiana and the Carolinas is not statistically 24 different from its performance in Tennessee. 25 Thus, for at least ten months of 2001,

- 1 the regression analysis shows that BellSouth's
- 2 performance in Tennessee is relatively worse in states
- 3 conducting testing, but compared to the other states,
- 4 BellSouth's performance is somewhat better, sometimes
- 5 worse and sometimes not different.
- I'm confident in these interpretations
- 7 because judging by the F-test statistic and the
- 8 R-squared and adjusted R-squared statistics, this model
- 9 is statistically valid and explains 60 to 70 percent of
- 10 the variance in the 90 data points provided by
- 11 BellSouth. For this time of regression model, my
- 12 model's explanatory power is quite high.
- The ability of these explanatory
- 14 variables to explain such great -- to explain such a
- 15 great deal of variation in BellSouth's percent flow
- 16 through data that BellSouth recommends using, for LNP
- 17 at least, contradicts testimony in support of the
- 18 regionality of BellSouth's pre-ordering and ordering
- 19 OSS, even using BellSouth's definition of
- 20 "regionality."
- 21 According to my analysis, the
- 22 disparities in BellSouth's performance in Georgia,
- 23 Florida, and Tennessee, for example, do not happen by
- 24 chance. These disparities are in large -- excuse me --
- 25 are large in magnitude and in statistical significance.

- 1 Moreover, these results are significant in policy terms
- 2 given LNP's fundamental importance to the development
- 3 of local competition.
- 4 Next I would like to comment on the
- 5 FCC's reliance on the Pricewaterhouse attestation or at
- 6 least BellSouth's endorsement of the attestation in
- 7 finding that BellSouth's OSS is regional.
- 8 One problem with the FCC's treatment
- 9 of the attestation is the order's repeated erroneous
- 10 reference to the attestation as an audit. The word
- 11 "attestation" and the word "audit" have different
- 12 technical and legal meanings. I do not know what was
- in the FCC's record on this point, but as the
- 14 Pricewaterhouse witness, Mr. Lattimore, explained
- 15 during the Authority's Phase One hearing, BellSouth did
- 16 not hire his firm to provide or perform an audit
- 17 assessing the regionality of BellSouth's OSS.
- In the past, this criticism might have
- 19 seemed nitpicky, but I think recent events in
- 20 telecommunications and other utility sectors have
- 21 demonstrated to members of government, industry, and
- 22 the consuming public the importance of maintaining, as
- 23 strictly as possible, the accounting profession's legal
- 24 and technical standards. Recent events highlight
- 25 actual and potential ramifications of misapplying, not

- 1 appreciating, or blindly relying on authoritative
- 2 interpretations of those standards.
- 3 Even under Pricewaterhouse's
- 4 definition of "attestation," however, its work is
- 5 seriously flawed by several reasons brought out by our
- 6 Phase One proceedings. Although BellSouth mentions
- 7 software coding in its definition of "regional,"
- 8 Pricewaterhouse did not analyze OSS code, nor did it
- 9 adequately analyze actual performance data.
- 10 As for the rigorousness of other
- 11 aspects of the attestation, it is noteworthy that
- 12 Pricewaterhouse reviewed BellSouth's highly complex
- ordering process in only one month. In my opinion,
- 14 even if Pricewaterhouse aimed to follow
- 15 industry-standard attestation practices, such as those
- 16 described by Pricewaterhouse at the Phase One hearing,
- 17 Pricewaterhouse did not perform a satisfactory
- 18 examination of the ordering process in the single month
- 19 it spent on that examination.
- 20 Even if the people working on the
- 21 attestation are telecommunications experts who are
- 22 intimately familiar with BellSouth's operations, as
- 23 Mr. Lattimore testified, Pricewaterhouse noted that
- 24 there were issues about the consistency of training
- 25 between the centers in Atlanta and Birmingham. An

- 1 examination only of BellSouth's training procedures
- 2 surely would require more than a month's time, at least
- 3 for the purposes of this docket, if there were stated
- 4 concerns about those training procedures.
- 5 Although the FCC appears to have
- 6 relied almost exclusively on the Pricewaterhouse
- 7 attestation for assessing the regionality of
- 8 pre-ordering processes, the attestation did not reveal
- 9 some troubling aspects of those processes that were
- 10 brought out in our Phase One hearing. For example,
- 11 BellSouth provided contradictory testimony regarding
- 12 how it updates LFACS. This suggests that CLECs in
- 13 Tennessee receive different treatment from CLECs in
- 14 other states no matter how the contradiction in the
- 15 testimony is resolved.
- Additionally, I am convinced by the
- 17 record that BellSouth may have exerted undue influence
- 18 with regard to the scope of Pricewaterhouse's efforts
- 19 as well as the accessibility of BellSouth's OSS that
- 20 was subject to the attestation. For example, BellSouth
- 21 indicated to Pricewaterhouse the BellSouth employees
- 22 who could and could not be reviewed by placing balloons
- 23 over the chairs of the BellSouth employees who were not
- 24 to participate.
- Also, in a frustrating twist of events

- 1 leading up to the appearance of Pricewaterhouse's
- 2 witnesses at our hearing, BellSouth's legal counsel
- 3 represented Pricewaterhouse during the Phase One
- 4 hearing. That is, the client to an independent
- 5 attestation legally represented the attesting firm
- 6 while the attesting firm testified on the merits of the
- 7 client's case.
- Based on considerations such as these,
- 9 the Authority's finding in this docket regarding the
- 10 Pricewaterhouse attestation may provide information not
- 11 yet considered by the FCC.
- The Authority's statutory reasons for
- examining BellSouth's OSS are closely related to those
- in the Authority's recent performance measures order in
- 15 Docket 01-00193. Given the connection between the
- initial examination of monitoring BellSouth's OSS, I
- 17 also note that the FCC found BellSouth produced
- 18 regional performance data sufficient to grant interLATA
- 19 relief in Georgia and Louisiana and not for monitoring
- 20 BellSouth's performance in those states -- excuse me --
- 21 and for monitoring BellSouth's. Eliminate the word
- 22 "not." The FCC goes on to declare, however, that it
- 23 may use state-specific data when taking enforcement
- 24 action against BellSouth.
- Based on my analysis of the record, if

- 1 the trends in BellSouth's OSS performance across states
- 2 in 2001 continue, the FCC's logic would allow it to
- 3 approve a Tennessee 271 application even when
- 4 BellSouth's performance in Tennessee is below regional
- 5 levels. Moreover, the fact that the FCC may use
- 6 state-specific data to take enforcement action against
- 7 BellSouth, the fact that the FCC uses regional data for
- 8 monitoring raises questions, in my mind at least, about
- 9 whether state-specific enforcement would ever be
- 10 triggered.
- 11 Thank you. That concludes my
- 12 comments.
- 13 CHAIRMAN KYLE: Thank you. Based on,
- 14 number one, the evidentiary record of OSS; number two,
- 15 my judgment; and, number three, the approval of
- 16 Georgia's and Louisiana's 271 application by the
- 17 Federal Communication Commission, it is my vote that
- 18 Bell's OSS meets the requirements of Sections 251 and
- 19 252 of the federal act and fulfills our charge from the
- 20 Tennessee general assembly to promote competition in
- 21 Tennessee. This would be another step toward 271,
- 22 which I feel would be of great benefit to Tennessee
- 23 consumers.
- Next case, please. I think we are
- 25 back on number three.

- 1 MR. WADDELL: 01-00193.
- 2 CHAIRMAN KYLE: Do you want to read
- 3 the docket or do you --
- 4 MR. WADDELL: It's Tennessee
- 5 Regulatory Authority, generic docket to establish
- 6 performance measurements, benchmarks, and enforcement
- 7 mechanisms for BellSouth Telecommunications, Inc.
- 8 DIRECTOR GREER: I move to adopt the
- 9 business rule as proposed by BellSouth for the measure
- 10 TN-P-14 Percent Timely Loop Modification
- 11 Deconditioning.
- 12 For the measure TN-P-16 Service Order
- 13 Accuracy, I move to adopt the language proposed by
- 14 BellSouth for a statistically valid sampling technique
- 15 with the following modification. In deriving the
- 16 appropriate size for each of the samples associated
- 17 with the different SQM disaggregation categories,
- 18 BellSouth should use the formula proposed by the CLEC
- 19 Coalition.
- This formula is "N equals T-squared
- 21 times the population variance times the acceptable
- 22 error to the negative 2 power." In utilizing the
- formula, BellSouth should measure the population
- 24 variance using all available Tennessee-specific
- 25 historical data for each SQM category of

- 1 disaggregation. BellSouth also should use 1.96 for the
- 2 value of "T" and 5 percent for the acceptable error.
- I would like to note that while
- 4 sampling will reduce monitoring costs associated with
- 5 the performance plan, sampling techniques that generate
- 6 biased samples generally will undermine the accuracy,
- 7 effectiveness, and efficiency of the performance plan.
- 8 Even with the audit procedures in place, because
- 9 BellSouth controls the underlying data and will take
- 10 the samples, BellSouth has a lot of discretionary
- 11 ability to influence performance plan results. At the
- 12 same time, the CLECs can also influence performance
- 13 plan results to the detriment of BellSouth.
- 14 As recent events in the energy sector
- 15 regarding wholesale trading strategies suggest,
- 16 regulations that allow wholesale providers latitude run
- 17 the risk of being gamed by industry actions that may
- 18 conform to the letter of the regulations but
- 19 nonetheless violate the spirit of the regulations.
- Because it is impossible to create the
- 21 necessary logistics for perfect performance plan, I
- 22 would also like to admonish BellSouth and its
- 23 competitors to conform their discretionary decisions
- 24 and behavior to the letter and spirit of Tennessee's
- 25 performance plan and its laws and regulations.

```
Page 57
 1
                      The reason I move this also has a
 2
     relationship to the comments that I made concerning the
 3
     importance of sampling techniques in Docket
     No. 01-00362.
 4
 5
                      CHAIRMAN KYLE:
                                      Thank you. I'm in
 6
     favor and would vote to adopt the business rules as
7
     proposed by Bell for the measure TN-P-14, the percent
8
     timely loop modifications deconditioning, and the
 9
     language as proposed by BellSouth for a statistically
10
     valid sample with the measure TN-P-16, the service
11
     order accuracy. And I'm sure that that was part of
12
     your motion, and that's the part that I agree with.
1.3
                      DIRECTOR MALONE:
                                         I agree with the
     motion.
14
15
                      MR. WADDELL:
                                    The next item is number
     five, 02-00024, BellSouth Telecommunications, Inc.,
16
17
     tariff to modify CCS7 access arrangement.
18
                      DIRECTOR MALONE: I would -- are there
19
     any questions from the parties on this matter?
20
                                (No response.)
21
                      DIRECTOR MALONE: We have -- we asked
22
     at the last conference that the parties get together.
23
     There were four points of difference between the
24
     parties or among the parties.
25
                      Mr. Hicks, I understand that BellSouth
```

Page 58

- 1 has submitted language on two of the four points; is
- 2 that correct?
- 3 MR. HICKS: Yes, that's correct.
- 4 DIRECTOR MALONE: I would move based
- 5 on -- while all the points have not been resolved, I
- 6 would -- I would move that BellSouth replace the word
- 7 "interstate" with the word "intrastate" in Section
- 8 E.2.3.14(a)(3), that BellSouth resubmit the tariff --
- 9 that BellSouth resubmit the tariff consistent -- and
- 10 implement not only the change but also the language it
- 11 has proposed on the two points that would at least
- 12 resolve those issues and that with those changes that
- 13 the tariff be approved.
- 14 DIRECTOR GREER: Second.
- 15 CHAIRMAN KYLE: My vote stands from
- 16 last week.
- 17 The next case.
- 18 MR. WADDELL: 02-00125, Ardmore
- 19 Telephone Company, tariff to provide rate reductions to
- 20 offset a portion of the 2002 tax credit.
- 21 DIRECTOR GREER: If the Directors
- 22 don't mind -- we did this last time -- can we take all
- of these tariffs together?
- 24 CHAIRMAN KYLE: No objection.
- DIRECTOR MALONE: No objections.

Page 59 1 MR. WADDELL: It would be Items No. 6, 2 7, 8, 9, 10, 11, 12, and 13 on the agenda. 3 DIRECTOR GREER: Is there a representative of the Consumer Advocate here? 4 5 suppose if there's a representative of the companies 6 that wants to be represented, they are free to step 7 forward. (Pause.) DIRECTOR GREER: If you will, 9 10 Mr. Phillips, introduce yourself for the record. 11 MR. PHILLIPS: Timothy Phillips, 12 Attorney General's office, Consumer Advocate and 13 Protection Division. 14 MR. BREWER: And I'm Ross Brewer on behalf of the companies. 15 16 DIRECTOR GREER: Mr. Phillips, did the second revised tariff satisfy the concerns raised in 17 18 the Consumer Advocate's complaint and petition to 19 intervene relative to these eight companies? 20 MR. PHILLIPS: Considering those 21 tariffs as filed, at this point the Consumer Advocate 22 does not wish to pursue its intervention in the matter. 23 DIRECTOR GREER: So you are willing to 24 voluntarily withdraw those complaints and petitions? 25 MR. PHILLIPS: Yes, sir.

Page 60 1 DIRECTOR GREER: Thank you. In that case then I move to find that the second revised 2 3 tariffs are consistent with the Act and the Authority's 4 previous rulings in this matter and to approve the 5 second revised tariffs as filed. 6 CHAIRMAN KYLE: Mr. Ross Brewer, did 7 you have any comments you wanted on the record? MR. BREWER: 8 No, ma'am. 9 CHAIRMAN KYLE: I'm in favor. 10 DIRECTOR GREER: Except thank you. 11 DIRECTOR MALONE: I agree. 12 I would like to make a point of 13 privilege, and I think this is the first -- it's not 14 the first time Mr. Brewer has appeared, but it may be 15 the first time that he has made an appearance. And he 16 is a distinguished graduate from the University of 17 Tennessee College of Law, and we're pleased to have you 18 practice before the Agency. 19 MR. BREWER: Thank you, 20 Director Malone. I appreciate it. 2.1 CHAIRMAN KYLE: Welcome. Good to see 22 you. 23 Next case. 24 MR. WADDELL: Item No. 14 on the agenda, Docket No. 02-00207, UNE-P Coalition, petition 25

Page 61 1 of Tennessee UNE-P Coalition to open contested case 2 proceeding to declare unbundled switching and 3 unrestricted unbundled network element. This is to 4 consider the report and recommendation of the hearing 5 officer. 6 DIRECTOR MALONE: The report and 7 recommendation was issued on May 13, 2002, and it followed two other orders in this matter. The report 8 9 and recommendation I think was issued consistent with 10 the charge given the hearing officer in moving this matter along expeditiously. A coalition yesterday 11 12 filed a motion to amend petition and motion to consider 13 the hearing officer's first report and recommendation. 14 In light of the fact that this 15 document was filed yesterday -- let me ask, Mr. Hicks, 16 if you could come forward. I have one minor question. 17 MR. HICKS: Guy Hicks on behalf of 18 BellSouth. 19 DIRECTOR MALONE: I don't want to 20 assume too much, but BellSouth didn't submit any 21 comments on the report and recommendation. You have no 22 objections to the report? 23 MR. HICKS: That's correct. 24 DIRECTOR MALONE: I think BellSouth 25 ought to have the opportunity to respond to the motion

Page 62

- 1 to amend. Given that it was filed yesterday, that
- 2 opportunity has not been had. I would suggest that
- 3 BellSouth be permitted a week from today two o'clock to
- 4 respond to the motion to amend, and if the Agency
- 5 wishes that the hearing officer resolve that, I would
- 6 like to have the Agency's comments on the procedural
- 7 schedule set forth therein because I think it would be
- 8 consistent with the original vote to open the docket,
- 9 to have the procedural matter go forward, especially
- 10 with respect to discovery, and then the hearing officer
- 11 will work to resolve the motion.
- 12 DIRECTOR GREER: I agree with you,
- 13 Director Malone.
- 14 CHAIRMAN KYLE: I definitely think
- 15 Bell needs time to respond, but I'm not clear on the
- 16 next time this matter is going to come up on the
- 17 docket. Are you asking for after a week from today
- 18 after we hear from Bell, then it be put back on the
- 19 docket, or are you asking that you take this into a
- 20 hearing matter?
- 21 DIRECTOR MALONE: No, I'm not
- 22 requesting that I take this into a hearing. The Agency
- 23 appointed me as the hearing officer to prepare the
- 24 matter for resolution. I'm simply asking if consistent
- 25 with that direction it is the desire of the Agency that

Page 63 1 I resolve the motion, and that if that is the case, 2 then the hearing officer will simply issue an order on 3 the motion. CHAIRMAN KYLE: That's fine with me. 5 MR. WADDELL: The next item is 6 02-00287, Entergy Arkansas, Inc., tariff filing by 7 Entergy Arkansas, Inc., for annual revision to Energy 8 Cost Rate to Recovery Rider ECR. 9 DIRECTOR MALONE: Move to approve. 10 CHAIRMAN KYLE: I'm in agreement. 11 DIRECTOR GREER: Yes. 12 DIRECTOR MALONE: Chairman Kyle, if I may regress back to Item 14. The Agency has asked that 13 BellSouth file a response to the motion a week from 14 15 today and asked that if the coalition chooses, then it may end the comments on the motion at two o'clock on 16 17 Thursday. 18 CHAIRMAN KYLE: Without objection, 19 that's fine. 20 MR. WADDELL: 02-00437, BellSouth 21 Telecommunications, Inc., petition for expedited review 22 of Central Office Code Denial. 23 CHAIRMAN KYLE: Dr. Roberson? 24 MR. ROBERSON: Thank you, Director

Kyle -- Chairman Kyle, Directors Malone and Greer.

25

1 My name is Eddie Roberson with the 2 staff. BellSouth filed a petition for an expedited review of the growth code denial by the North American 3 Numbering Council. BellSouth has been requested to 4 5 provide 3,000 sequenced numbers to the Middle Tennessee 6 Medical Center located in Murfreesboro, Tennessee. 7 medical center has requested this demand to meet their 8 expansion demands and also to simplify their 9 numbering -- their telephone prefix numbering. 10 BellSouth filed this request with 11 NANPA. NANPA refused -- according to the FCC rules --12 according to the FCC rules, the FCC Docket No. 00-104 13 and NANPA Central Office Code Guidelines, the Tennessee 14 Regulatory Authority has jurisdiction in appellate consideration of its denial. BellSouth filed the 15 16 petition with the Authority requesting a review of and 17 appeal of the NANPA's rejection of its growth code. 18 CHAIRMAN KYLE: Your recommendation? 19 MR. ROBERSON: The staff 20 recommendation is to grant the BellSouth petition to 21 overturn NANPA'S decision for -- to meet the Middle 22 Tennessee Medical Center's request for 3,000 sequenced 23 numbers. 24 CHAIRMAN KYLE: I would be in 25 agreement. I think that this would make it more

Page 65 beneficial to the community as a whole, and thank you 1 2 for your extremely hard diligent work on this matter. 3 DIRECTOR GREER: I agree. 4 DIRECTOR MALONE: I agree as well. MR. WADDELL: 02-00485, Tennessee 5 6 Regulatory Authority, alleged violations of TCA 65-40-401, et. seq., the Do Not Call Sales Solicitation 7 Law, and Rules, Chapter 1220-4-11, by Adventis, Inc., 8 9 doing business as Independent Systems, LLC, doing business as The Big Lot. This is a consideration of a 10 11 settlement. 12 CHAIRMAN KYLE: Dr. Roberson? 13 MR. ROBERSON: The Authority -- thank you. The Authority has received three separate 14 15 complaints against Adventis alleging that the company violated TCA Section 65-4-401, et seq. Adventis was 16 17 not registered with the Authority at the time but has 18 since registered with the Authority on April the 15th, 19 The Authority has not received any additional do 20 not call complaints against Adventis since April the 21 2nd, 2002. Specifically, this settlement requires 22 23 Adventis to make a payment of \$5,000 to the Authority along with the assurances from the company that it will 24 25 fully comply with all applicable state law.

Page 66

- 1 Specifically, the terms of the settlement require
- 2 Adventis to pay \$2,000 to the Authority no later than
- 3 30 days from the date the Authority ratifies the
- 4 settlement with the remaining balance to be paid in
- 5 three equal installments no later than the first
- 6 business day of each month for the next three months.
- 7 And a representative from Adventis,
- 8 Mr. Peterman, counsel for Adventis, is on the telephone
- 9 if you have any questions.
- DIRECTOR MALONE: Move to approve the
- 11 settlement.
- 12 CHAIRMAN KYLE: Thank you for being on
- 13 the phone with us. I have no questions and appreciate
- 14 the cooperation and working together, and I would vote
- 15 for approval.
- DIRECTOR GREER: I agree.
- MR. WADDELL: 02-00515, Easton Telecom
- 18 Services, Inc., petition for authority of Easton
- 19 Telecom Services, LLC, to acquire certain assets of
- 20 Easton Telecom Services, Inc.
- 21 DIRECTOR GREER: Move to approve.
- 22 CHAIRMAN KYLE: I agree.
- DIRECTOR MALONE: I agree as well, and
- consistent with past practice, would ask that the
- 25 letter go out under "Easton, Inc."

```
Page 67
 1
                      MR. WADDELL: 02-00525, XO --
 2
                      DIRECTOR GREER: By the way, if
 3
     there's any question about that, I agree with what
     Director Malone just said. Thank you.
 4
 5
                      MR. WADDELL:
                                    XO Tennessee, Inc.,
     application for approval of the transfer of control of
 6
     XO Communications, Inc., pursuant to a corporate
 7
     restructuring involving the sale of new common stock.
 8
 9
                      DIRECTOR GREER: Move to approve.
10
                      CHAIRMAN KYLE: Vote yes.
11
                      DIRECTOR MALONE:
                                         I agree.
12
                      MR. WADDELL:
                                    The next item on the
13
     agenda are several contract service arrangements listed
14
     for your consideration.
15
                      DIRECTOR GREER: Move to waive the
16
     notice requirement to approve.
17
                      CHAIRMAN KYLE: I vote yes.
18
                      DIRECTOR MALONE:
                                         I vote yes as well.
19
                      MR. WADDELL: The next items on the
20
     agenda are interconnection and resale agreements.
                                                         The
     first two listed, 02-00236, should include in the
21
22
     caption "doing business as Frontier Communications
23
     Company of the Volunteer State, and 02-00237 should
24
     also include a "d/b/a Frontier Communications Company
25
     of Tennessee." Other than that, these are for your
```

TRA Directors Conference, 5/21/02 Page 68 1 consideration. 2 CHAIRMAN KYLE: Thank you. Move to 3 approve. 4 DIRECTOR GREER: I approve. DIRECTOR MALONE: You called them all 6 out; right, Mr. Waddell? 7 MR. WADDELL: Yes. DIRECTOR MALONE: 02-00341 the

- 8
- 9 negotiated agreement is inconsistent with TRA rulings,
- 10 specifically on the currently combined, and I would
- 11 just like to -- the order to reflect that.
- 12 DIRECTOR GREER: Well, I'm sorry I
- 13 didn't pick that up because normally what I have done
- 14 is voted to let it go into effect without a vote, and I
- 15 would -- I would like to take the same position I have
- 16 I'm going to withdraw my vote to approve on before.
- 17 I'm sorry. I didn't pick that up, Director that one.
- 18 Malone.
- 19 DIRECTOR MALONE: I will join to do
- 20 the same.
- 21 DIRECTOR GREER: But that does not
- 22 prevent it from going into effect.
- 23 CHAIRMAN KYLE: Is that it?
- 24 MR. WADDELL: We have a cancellation
- 25 per company request.

```
Page 69
 1
                      CHAIRMAN KYLE: Move to approve.
 2
                      DIRECTOR GREER:
                                        Second.
 3
                      DIRECTOR MALONE:
                                         Agree.
 4
                      MR. WADDELL: And Director Green
 5
     brought up an item for miscellaneous business, Docket
 6
     No. 01-00868, complaint of XO Tennessee, Inc., and
 7
     Access Integrated Networks, Inc., against BellSouth
 8
     Telecommunications, Inc.
 9
                      DIRECTOR GREER: We had asked for some
10
     comments, and we have received those. And based on the
11
     comments, I would like to move that we review the
12
     hearing officer's initial order by considering the
13
     following two-part question. Number one, whether there
14
     is sufficient evidence in the record to support the
15
     hearing officer's finding that BellSouth is guilty of
16
     unjust discrimination under TCA 65-4-122(a), and, if
17
     so, number two, whether the district attorney is the
18
     proper party to pursue a violation of TCA 65-4-122(a).
19
                      As a part of this motion, I would
20
     direct the parties until two p.m. on Tuesday, May 28,
21
     2002 to file briefs on this two-part issue with no
22
     reply briefs to be filed, and I would also ask -- if
23
     satisfactory with the Directors, if we set May 31st for
24
     deliberations.
25
                      MR. HICKS: May I comment, please?
```

Page 70 1 CHAIRMAN KYLE: Certainly. 2 MR. HICKS: I don't know what 3 Mr. Walker would say, but I would just request that we have a couple of additional days to file briefs since 4 Tuesday is the day after the holiday. 5 6 CHAIRMAN KYLE: Certainly. I would be 7 in agreement. 8 DIRECTOR GREER: Well, let me first 9 ask my fellow Directors if they've got a problem with 1.0 deliberating on May 31st? 11 CHAIRMAN KYLE: Let me just say this, 12 I'm scheduled to be at SEARUC, and I just don't know 13 that schedule at this time, but I can certainly let 14 your office know. I know SEARUC doesn't begin till 15 maybe the 2nd; however, I'm meeting with some groups on some issues that could affect Tennessee, and I will 16 17 have to find out what my schedule is and let you know. Do you have an alternative date? 18 19 DIRECTOR GREER: Well, my concern is 20 that the next alternative date would obviously have to 21 be the 11th, and my concern is in order for this set of 22 Directors to complete this docket, that might cause us 23 some problems to wait that late to finish our 24 deliberations. 25 And it could be that the Directors

Page 71 make no change in the hearing officer's report at all, 1 2 which in that case may not make any difference, but if -- the next scheduled conference is June the 11th. 3 The problem with us going to SEARUC and leaving on the 4 5 1st, basically that week is gone, and so that's the 6 reason I picked that Friday, the 31st. 7 CHAIRMAN KYLE: Commissioner Greer, I 8 may already be gone. I will just have to let your 9 office know. 10 DIRECTOR GREER: Well, you don't need 11 You need to let Mr. Waddell know. to let me know. 12 Well, then I'll amend my motion then 13 to allow briefs to be filed by Wednesday May 28th --29th, let's say, at 4:00, and ask the executive 14 15 director to find a satisfactory date to deliberate. 16 CHAIRMAN KYLE: Thank you. 17 DIRECTOR MALONE: I have no 18 objections. 19 CHAIRMAN KYLE: Thank you. 20 Any further business? 21 MR. WADDELL: That's all the items. 22 CHAIRMAN KYLE: We're adjourned. 23 (Proceedings adjourned at 24 10:57 a.m.) 25

```
Page 72
1
                     REPORTER'S CERTIFICATE
 2
     STATE OF TENNESSEE
 3
     COUNTY OF DAVIDSON
 4
                      I, Christina M. Rhodes, Registered
 5
     Professional Reporter, Certified Court Reporter, and
 6
     Notary Public at Large, hereby certify that I reported
7
     the foregoing proceedings at the time and place set
8
     forth in the caption thereof; that the proceedings were
 9
     stenographically reported by me; and that the foregoing
10
     proceedings constitute a true and correct transcript of
11
     said proceedings to the best of my ability.
12
                      I FURTHER CERTIFY that I am not
13
     related to any of the parties named herein, nor their
14
     counsel, and have no interest, financial or otherwise,
15
     in the outcome or events of this action.
16
                      IN WITNESS WHEREOF, I have hereunto
17
     affixed my official signature and seal of office this
18
     22nd day of May, 2002.
19
20
21
22
                            CHRISTINA M. RHODES
                            REGISTERED PROFESSIONAL REPORTER
23
                            AND NOTARY PUBLIC FOR THE STATE
                            OF TENNESSEE AT LARGE
24
     My Commission Expires:
25
     January 28, 2006
```

	Page 73
1	Minutes of the Directors' Conference
2	of Tuesday, May 21, 2002, stand approved.
3	
4	
5	
_	Chairman Sara Kyle
6	
7	
8	Director Lynn Croon
9	Director Lynn Greer
10	
11	
	Director Melvin Malone
12	
13	
14	
15	
16	
17	
18	
19	
20	
22	
23	
24	
25	